

10-Q 1 evtn\_10q.htm QUARTERLY REPORT

## U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-30454

**Enviro Voraxial Technology, Inc.**

(Exact name of Small Business Issuer as specified in its Charter)

IDAHO  
(State or other jurisdiction of  
incorporation or organization)

82-0266517  
(I.R.S. Employer  
Identification No.)

821 NW 57<sup>th</sup> Place, Fort Lauderdale, Florida 33309  
(Address of principal executive offices)

(954) 958-9968  
(Issuer's telephone number)

\_\_\_\_\_  
(Former Name, former address and former fiscal year, if changed since last Report.)

Check mark whether the Issuer (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company)  
company

Accelerated filer   
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: As of November 18, 2011, the Company had 32,765,497 shares of our common stock outstanding.

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**PART I. CONSOLIDATED FINANCIAL INFORMATION**

**Item 1. Financial Statements.**

ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS

	September 30, 2011 <u>(Unaudited)</u>	December 31, 2010 <u></u>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 72,580	\$ 442,812
Accounts receivable	570,000	277,636
Inventory	<u>632,819</u>	<u>206,563</u>
Total current assets	1,275,399	927,011
<b>FIXED ASSETS, NET</b>	141,366	158,329
<b>OTHER ASSETS</b>	<u>13,695</u>	<u>13,695</u>
Total assets	<u>\$ 1,430,460</u>	<u>\$ 1,099,035</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable and accrued expenses	\$ 1,097,167	\$ 423,083
Customer deposits	247,160	564,000
Current portion of note payable	<u>42,364</u>	<u>30,836</u>
Total current liabilities	1,386,691	1,017,919
<b>LONG TERM NOTE PAYABLE</b>	<u>0</u>	<u>41,028</u>
Total liabilities	<u>1,386,691</u>	<u>1,058,947</u>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Common stock, \$.001 par value, 42,750,000 shares authorized; 32,765,497 and 31,590,497 shares issued and outstanding as of September 30, 2011 and December 31, 2010	32,766	31,591
Additional paid-in capital	13,771,613	13,479,038

Deferred compensation	(542,211)	(764,805)
Accumulated deficit	<u>(13,218,399)</u>	<u>(12,705,736)</u>
Total shareholders' equity	<u>43,769</u>	<u>40,088</u>
Total liabilities and shareholders' equity	<u>\$ 1,430,460</u>	<u>\$ 1,099,035</u>

The accompanying notes are an integral part of the consolidated financial statements

ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Revenues	\$ 245,450	\$ 69,000	\$ 1,668,720	\$ 185,401
Cost of goods sold	69,645	-	554,615	17,048
Gross profit	175,805	69,000	1,114,105	168,353
Costs and expenses:				
General and administrative	474,352	450,881	949,985	610,254
Stock based compensation	97,948	97,948	316,344	506,997
Research and development	158,592	218,464	356,025	574,208
Total costs and expenses	730,892	767,293	1,622,354	1,691,459
Loss from operations	(555,087)	(698,293)	(508,249)	(1,523,106)
Other expenses:				
Interest expense	(1,043)	(1,858)	(4,414)	(6,145)
Total other expense	(1,043)	(1,858)	(4,414)	(6,145)
Net Income (Loss)	\$ (556,130)	\$ (700,151)	\$ (512,663)	\$ (1,529,251)
Weighted average number of common shares outstanding-basic and diluted	32,135,651	27,998,455	31,772,950	26,586,379
Loss per common share - basic and diluted	\$ (0.02)	\$ (0.02)	\$ (0.02)	\$ (0.02)

The accompanying notes are an integral part of the consolidated financial statements

ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	Nine Months Ended September 30,	
	2011	2010
Cash Flows From Operating Activities:		
Net loss	\$ (512,663)	\$ (1,529,251)
Adjustments to reconcile net loss to net cash used by operating activities:		
Depreciation	16,963	16,986
Stock-based compensation	316,344	506,997
Bad debt	270,000	0
Changes in assets and liabilities:		
Accounts receivable	(562,364)	(19,500)
Inventory	(426,256)	(12,648)
Accounts payable and accrued expenses	357,244	352,521
	<u>(540,732)</u>	<u>(684,895)</u>
Cash Flows From Financing Activities:		
Repayments toward notes payable	(29,500)	(27,104)
Proceeds from sales of common stock	200,000	827,000
	<u>170,500</u>	<u>799,896</u>
Net cash provided by financing activities	<u>170,500</u>	<u>799,896</u>
Net increase (decrease) in cash and cash equivalents	(370,232)	115,001
Cash and cash equivalents, beginning of period	442,812	59,110
Cash and cash equivalents, end of period	<u>\$ 72,580</u>	<u>\$ 174,111</u>
Supplemental Disclosures		
Cash paid during the year for interest	\$ 4,414	\$ 6,151
Cash paid during the year for taxes	<u>\$ -</u>	<u>\$ -</u>
Non-cash investing and financing activities:		
Common stock issued for conversion of accrued salary	<u>\$ -</u>	<u>\$ 1,739,000</u>

The accompanying notes are an integral part of the consolidated financial statements



ENVIRO VORAXIAL TECHNOLOGY, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2011  
(Unaudited)

**NOTE A - ORGANIZATION AND OPERATIONS**

Organization

Enviro Voraxial Technology, Inc. (the "Company") was incorporated in Idaho on October 19, 1964, under the name Idaho Silver, Inc. In May of 1996, the Company entered into an agreement and plan of reorganization with Florida Precision Aerospace, Inc., a privately held Florida corporation ("FPA"), and its shareholders. FPA was incorporated on February 26, 1993.

The Company is a provider of environmental and industrial separation technology. The Company has developed and now manufactures and sells its patented technology, the Voraxial(R) Separator, a technology that efficiently separates liquid/liquid, liquid/solid or liquid/liquid/solid fluid streams with distinct specific gravities. Current and potential commercial applications and markets include oil exploration and production, oil refineries, mining, manufacturing, waste-to-energy and food processing industry.

FPA is the wholly-owned subsidiary of the Company and is used to manufacture, assemble and test the Voraxial Separator.

**NOTE B - GOING CONCERN**

The Company has experienced net losses, has negative cash flows from operating activities, and has to raise capital to sustain operations. There is no assurance that the Company's sales and marketing efforts will be successful enough to achieve a level of revenue sufficient to provide cash inflows to sustain operations. These conditions create uncertainties as to the Company's ability to continue as a going concern; however the Company has begun commercializing the Voraxial and is experiencing an increase in revenues that is forecast to continue throughout 2011. The Company will continue to require the infusion of capital until operations become profitable. During the remainder of 2011, the Company anticipates seeking additional capital for growth and increasing sales of the Voraxial Separator. As a result of the above, the accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The unaudited condensed consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

**NOTE C - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Interim Financial Statements

The interim financial statements presented herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. The interim financial statements should be

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read in conjunction with the Company's annual financial statements, notes and accounting policies included in the Company's annual report on Form 10-K for the year ended December 31, 2010 as filed with the SEC. In the opinion of management, all adjustments which are necessary to provide a fair presentation of financial position as of September 30, 2011 and the related operating results and cash flows for the interim period presented have been made. The results of operations, for the period presented are not necessarily indicative of the results to be expected for the year.

#### Principles of Consolidation

The consolidated financial statements include the accounts of the parent company and its wholly-owned subsidiary. All significant intercompany accounts and transactions have been eliminated.

#### Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ.

#### Revenue Recognition

The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the price is fixed or determinable and collectability is reasonably assured.

Revenues that are generated from sales of equipment are typically recognized upon shipment, which is when the title passes to the customer. The Company recognizes revenue from the short term rental of equipment ratably over the life of the agreement, which is usually three to nine months. For the nine months ended September 30, 2011 the Company recognized \$10,500 of revenue related to short term rental of equipment.

#### Fair Value of Instruments

The carrying amounts of the Company's financial instruments, including cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximate their fair value because of their relatively short-term nature.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents. The Company maintains its cash balances with

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various financial institutions. Balances at these institutions may at times exceed the Federal Deposit Insurance Corporate limits.

#### Accounts Receivable

Accounts receivable are reported at net realizable value. The company establishes an allowance for doubtful accounts based upon factors pertaining to the credit risk of specific customers, historical trends, and other information. Delinquent accounts are written-off when it is determined that the amounts are uncollectible. At September 30, 2011 and December 31, 2010, the provision for doubtful accounts was \$270,000 and \$0, respectively.

#### Inventory

Inventory, which primarily consists of finish goods and components used in the Company's products, is stated at the lower of cost of market using the first-in first-out (FIFO) method.

Inventory may include units being rented on a short term basis or components held by third parties in connection with pilot programs as part of the continuing evaluation by such third parties as to the effectiveness and usefulness of the service to be incorporated into their respective operations. The third parties do not have a contractual obligation to purchase the equipment. The Company maintains the title and risk of loss. Therefore, these units are included in the inventory of the Company. As of September 30, 2011, there were no such components held by third parties.

#### Fixed Assets

Fixed assets are stated at cost less accumulated depreciation. The cost of maintenance and repairs is expensed to operations as incurred. Depreciation is computed by the straight-line method over the estimated economic useful life of the assets (5-10 years). Gains and losses recognized from the sales or disposal of assets is the difference between the sales price and the recorded cost less accumulated depreciation less costs of disposal.

#### Net Loss Per Share

Basic and diluted loss per share has been computed by dividing the net loss available to common stockholders by the weighted average number of common shares outstanding. The warrants and stock options have been excluded from the calculation since they would be anti-dilutive.

Such equity instruments may have a dilutive effect in the future and include the following potential common shares:

Warrants	2,424,982
Stock options	9,250,000
	<u>11,674,982</u>



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Income Taxes

Deferred income taxes are recognized for the tax consequences in future years of differences between the tax bases of assets and liabilities and their financial reporting amounts based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

The Company and its subsidiary file separate federal tax returns. Certain tax years are subject to examination by the Internal Revenue Service and certain state taxing authorities. The Company does not believe there would be any material adjustment upon such examination.

Research and Development Expenses

Research and development costs, which includes travel expenses, consulting fees, subcontractors and salaries are expensed as incurred.

Advertising Costs

Advertising costs are expensed as incurred and are included in general and administrative expenses.

Stock-Based Compensation

The Company recognizes compensation expense for all share-based payment awards made to employees and others based on the fair values of the shares on the date of the grant. Common stock equivalents are valued using the Black-Scholes Option-Pricing Model using the market price of our common stock on the date of valuation, an expected dividend yield of zero, the remaining period or maturity date of the common stock equivalent and the expected volatility of our common stock. Stock-based compensation is amortized over the service period.

**NOTE D – RECENT ACCOUNTING PRONOUNCEMENTS**

Management does not believe that any recently issued, but not yet effective accounting pronouncements, if adopted, would have a material effect on the accompanying financial statements.

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**NOTE E - RELATED PARTY TRANSACTIONS**

For the nine months ended September 30, 2011, the Company incurred consulting expenses to its chief executive officer of \$228,750, of which \$72,500 has been paid during the nine months ended September 30, 2011. As of September 30, 2011, \$156,250 was owed to the chief executive officer and has been included in accounts payable and accrued expenses.

For the nine months ended September 30, 2011, the Company incurred salary expenses to its chief operating officer of \$228,750, of which \$25,500 has been paid during the nine months ended September 30, 2011. As of September 30, 2011, \$203,250 is owed to the chief operating officer and has been included in accounts payable and accrued expenses.

**NOTE F - CAPITAL TRANSACTIONS**

Common Stock

During the nine months ended September 30, 2011, the Company sold an aggregate of 800,000 shares of common stock and warrants to purchase an aggregate of 400,000 shares of common stock for \$200,000, \$0.25, per share, to five investors. The warrants are exercisable at \$0.60, per share, for a period of one year from the date of issuance.

During the nine months ended September 30, 2011, the Company issued an aggregate of 375,000 shares of common stock to two consultants and an individual in consideration for marketing services. The shares were valued using the fair value of the shares on the date of issuance, of \$.25 per share, for a total of \$93,750.

During the nine months ended September 30, 2010, the Company issued an aggregate of 190,000 shares of common stock to two consultants in consideration for marketing services. The shares were valued using the fair value of the shares on the date of issuance, of \$.51 per share, for a total of \$96,900.

Effective April 30, 2010, the Company issued an aggregate of 2,700,000 shares of common stock to employees and a consultant for an aggregate of \$1,026,000, \$.38, per share, including 1,600,000 shares to officers. These shares are subject to forfeiture if the employees and consultant are no longer with the Company, as follows:

January 31, 2012	2,700,000
January 31, 2013	1,800,000
January 31, 2015	900,000



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As of April 1, 2011, the Company discovered an error in the amortization of the stock based compensation and, as a result has restated deferred compensation to \$666,857, an increase of \$26,346, as of March 31, 2011 (and to \$764,805, a decrease of \$90,195 as of December 31, 2010).

For the three and nine months ended September 30, 2010, the effect on net loss was as follows:

	Three Months	Nine Months
As originally reported	(\$602,203)	(\$1,366,004)
Adjustment	( 97,948)	(163,247)
As restated	<u>(\$700,151)</u>	<u>(\$1,529,251)</u>

For the year ended December 31, 2010, the effect on net loss was as follows:

As originally reported	(\$1,687,814)
Adjustment	<u>( 90,195)</u>
As restated	<u>(\$1,778,009)</u>

#### NOTE G - INCOME TAXES

As of September 30, 2011, management has evaluated and concluded that there are no significant uncertain tax positions required recognition in the Company's consolidated financial statements.

#### NOTE H - SUBSEQUENT EVENTS

The Company sold and shipped equipment to an oil exploration and production company and received approximately \$500,000. The revenues will be reflected in the fourth quarter.

Effective November 14, 2011, the Company issued options to Alberto Di Bella and John A. Di Bella to each purchase 1,900,000 shares of restricted common stock, respectively. The options are exercisable at \$0.20 per share for a period of five years from vesting date. The options were issued in satisfaction of accrued salary and expenses payable in the approximate amounts of \$253,250 each.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **General**

#### Forward-Looking Statements

The following discussion of the financial condition and results of operations should be read in conjunction with our consolidated financial statements and related notes thereto. The following discussion contains forward-looking statements. Enviro Voraxial Technology, Inc. is referred to herein as “the Company”, “we” or “our.” The words or phrases “would be,” “will allow,” “intends to,” “will likely result,” “are expected to,” “will continue,” “is anticipated,” “estimate,” “project,” or similar expressions are intended to identify “forward-looking statements”. Such statements include those concerning our expected financial performance, our corporate strategy and operational plans. Actual results could differ materially from those projected in the forward-looking statements as a result of a number of risks and uncertainties. Statements made herein are as of the date of the filing of this Form 10-Q with the Securities and Exchange Commission and should not be relied upon as of any subsequent date. Unless otherwise required by applicable law, we do not undertake, and we specifically disclaim any obligation, to update any forward-looking statements to reflect occurrences, developments, unanticipated events or circumstances after the date of such statement.

#### Application of Critical Accounting Policies

The Company’s consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Certain accounting policies have a significant impact on amounts reported in the financial statements. A summary of these significant accounting policies can be found in Note C to the Company’s financial statements in the Company’s 2010 Annual Report on Form 10-K. The Company has not adopted any significant new policies during the quarter ended September 30, 2011.

Among the significant judgments made in preparation of the Company’s financial statements are the determination of the allowance for receivables and inventory.

### **Overview**

Enviro Voraxial Technology, Inc. (the “Company”) was incorporated in Idaho on October 19, 1964, under the name Idaho Silver, Inc. In May of 1996, we entered into an agreement and plan of reorganization with Florida Precision Aerospace, Inc., a privately held Florida corporation (“FPA”), and its shareholders. FPA was incorporated on February 26, 1993. We believe we are emerging as a potential leader in the rapidly growing environmental and industrial separation industries. The Company has developed, manufactures and sells its patented Voraxial® Separator (“Voraxial® Separator” or “Voraxial®”), a proprietary technology that efficiently separates large volumes of liquid/liquid, liquid/solids or liquid/liquid/solids fluid mixtures with distinct specific gravities. Management believes this superior separation quality is achieved in real-time, and in much greater volumes, with a more compact, cost effective and energy efficient machine than any comparable product on the market today. Management believes the Voraxial

fills a void in the market; specifically a real-time separation device that separates a large volume of liquids with a small footprints and without the need of a pressure drop. We believe the need for such a separation device overlaps many markets.

The Voraxial is capable of processing volumes as low as 3 gallons per minute as well as volumes over 5,000 gallons per minute with only one moving part. The Company believes that the Voraxial® technology can help protect the environment and its natural resources while simultaneously making numerous industries more productive and cost effective. We believe that this technology could have an immediate impact on the cleanup of the oil spill in the Gulf of Mexico.

### **Results of Operations for the Three Months ended September 30, 2011 and 2010:**

#### Revenue

Our revenues increased to \$245,450 or approximately 256% for the three months ended September 30, 2011 as compared to \$69,000 for the three months ended September 30, 2010. The increase in revenues reflects a growing demand of our Voraxial Separators, specifically in the oil exploration and production markets. Our customers include Fortune 100 companies, national oil companies and smaller entities as well, such as Occidental Petroleum Corporation and Petroleum of Venezuela (PDVSA). We experienced lower income in this quarter as compared to previous 2 quarters however this is a result of timing in concluding purchase orders and shipping to customers. We believe the demand and revenues for the Voraxial will continue to increase in 2011 and 2012 as the Company is receiving a higher volume of inquiries and request for proposals. We continue to believe the markets for the Voraxial® Separator are developing as companies with high volume water separation problems are becoming aware of the Voraxial. Interest and request for proposals for applications in other markets are also increasing, specifically from the bio-fuel, oil reclamation, mining and oil spill. This may result in more revenue generating opportunities for the Company from various market segments. The Company continues to focus on its sales and marketing program for the Voraxial Separator and management believes such efforts will result in continuing increasing revenues in 2011 and 2012.

The Company is currently working on numerous opportunities with customers for refinery, oil spill and produced water applications. We believe some of these opportunities will result in additional purchase orders in fiscal year 2011 and 2012. The projects include the Voraxial 2000 Separator, Voraxial 4000 Separator, Voraxial 8000 Separator and multiple versions of the Voraxial Separator Skid. We are in discussions to sign representative agreements with oil service companies to promote the Voraxial. The Company continues to focus on its sales and marketing program for the Voraxial Separator and management believes such efforts will result in increasing revenues.

#### Cost of Goods

Our cost of goods increased to \$69,645 for the three months ended September 30, 2011 as compared to \$0 for the three months ended September 30, 2010. This increase is due to the increase in sales during the three months ended September 30, 2011. Our cost of goods

continues to be reviewed by management in an effort to obtain the best available pricing while maintaining high quality standards.

### Research and Development Expenses

Research and Development expenses decreased by \$59,872 or approximately 27% to \$158,592 for the three months ended September 30, 2011, as compared to \$218,464 for the comparable three months ended September 30, 2010. The Company experienced a greater R&D expense in 2010 due to the oil spill resulted from the failed British Petroleum platform in the Gulf of Mexico. As the Company has finalized the development of the Voraxial Separator, research and development expenses have decreased. R&D expense this quarter was primarily related to the \$1.4 million Wendy Schmidt Oil Cleanup X CHALLENGE. We manufactured and shipped the Voraxial 8000 Oil Spill Recovery System to OHMSETT, The National Oil Spill Response Research & Renewable Energy Test Facility – in Leonardo, NJ, USA, to compete in this competition. EVTN's Voraxial Separator was ranked among the top 10 technologies out of more than 350 worldwide technologies.

### General and Administrative Expenses

General and Administrative expenses, in combination with stock based compensation, decreased by \$23,471 or approximately 4% to \$572,300 for the three months ended September 30, 2011 from \$548,829 for the three months ended September 30, 2010. Our G&A expenses decreased due to the concerted efforts of our sales and marketing activity in the oil exploration and production industry.

## **Results of Operations for the Nine Months ended September 30, 2011 and 2010:**

### Revenue

Our revenues increased by 800% to \$1,668,720 for the nine months ended September 30, 2011 as compared to \$185,401 for the nine months ended September 30, 2010. The increase in revenues reflects a growing demand of our Voraxial Separators, specifically in the oil exploration and production markets. Our customers include Fortune 100 companies, national oil companies and smaller entities as well. We experienced lower income in this quarter as compared to previous 2 quarters however this is a result of timing in concluding purchase orders and shipping to customers. We believe the demand and revenues for the Voraxial will continue to increase in 2011 and 2012 as the Company is receiving a higher volume of inquiries and request for proposals. We continue to believe the markets for the Voraxial® Separator are developing as companies with high volume water separation problems are becoming aware of the Voraxial. Interest and request for proposals for applications in other markets are also increasing, specifically from the bio-fuel, oil reclamation, mining and oil spill. This may result in more revenue generating opportunities for the Company from various market segments. The Company continues to focus on its sales and marketing program for the Voraxial Separator and management believes such efforts will result in continuing increasing revenues in 2011 and 2012.

### Cost of Goods

Our cost of goods increased to \$554,615 for the nine months ended September 30, 2011 as compared to \$17,048 for the nine months ended September 30, 2010. This increase is due to the increase in sales during the nine months ended September 30, 2011. Our cost of goods continues to be reviewed by management to guarantee the best available pricing while maintaining high quality standards.

### Research and Development Expenses

Research and development expenses decreased by \$218,183 or approximately 38% to \$356,025 for the nine months ended September 30, 2011, as compared to \$574,208 for the nine months ended September 30, 2010. The Company experienced a greater R&D expense in 2010 due to the oil spill resulted from the failed British Petroleum platform in the Gulf of Mexico. As the Company has finalized the development of the Voraxial Separator, research and development expenses have decreased. R&D expense this quarter was related to the \$1.4 million Wendy Schmidt Oil Cleanup X CHALLENGE. We manufactured and shipped the Voraxial 8000 Oil Spill Recovery System to OHMSETT, The National Oil Spill Response Research & Renewable Energy Test Facility – in Leonardo, NJ, USA, to compete in this competition. EVTN's Voraxial Separator was ranked among the top 10 technologies out of more than 350 worldwide technologies.

### General and Administrative Expenses

General and administrative expenses, in combination with stock based compensation, increased by \$149,078 or approximately 13% to \$1,266,329 for the nine months ended September 30, 2011 from \$1,117,251 for the nine months ended September 30, 2010. The increase was primarily due to the increased expenses associated with the marketing of the Voraxial Separator.

### **Liquidity and Capital Resources:**

Cash at September 30, 2011 was \$72,580. Working capital deficit at September 30, 2011 was \$111,292 as compared to a working capital deficit at December 31, 2010 of \$90,908.

At September 30, 2011, the Company had an accumulated deficit of \$13,218,399. To the extent such revenues and corresponding cash flows do not materialize, we will require infusion of capital to sustain our operations. We cannot be assured that we will generate revenues or that the level of any future revenues will be self-sustaining. The Company has funded working capital requirements and intends to fund current working capital requirements through third party financing, including the private placement of securities. We cannot provide any assurances that required capital will be obtained or that terms of such required capital may be acceptable to us. If the Company is unable to obtain adequate financing, it may reduce its operating activities until sufficient funding is secured or revenues are generated to support operating activities.

## Continuing Losses

We may be unable to continue as a going concern, given our limited operations and revenues and our significant losses to date. Since 2001, we have encountered greater expenses in the development of our Voraxial Separators and have had limited sales income from this development. Consequently, our working capital may not be sufficient and our operating costs may exceed those experienced in our prior years. In light of these recent developments, we may be unable to continue as a going concern. The Company has experienced net losses, has a working capital deficit and sustained cash outflows from operating activities and had to raise capital to sustain operations. There is no assurance that the Company's developmental and marketing efforts will be successful, that the Company will ever have commercially accepted products, or that the Company will achieve significant revenues. However, we believe that the exposure received in the past year for the Voraxial Separator has positioned the Company to begin generating sales and supply us with sufficient working capital. Further, we believe the oil spill in the Gulf of Mexico and immediate need for cleanup solutions will provide the Company with numerous sales opportunities.

As a result of the above, the accompanying condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The condensed consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

## **Recent Accounting Pronouncements**

For a discussion of new accounting pronouncements affecting the Company, refer to Note D to the Consolidated Financial Statements.

## **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Not applicable to smaller reporting company.

## **Item 4. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") that are designed to be effective in providing reasonable assurance that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management to allow timely decisions regarding required disclosure.

The Company's management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial (and principal accounting) Officer, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act) as of June 30, 2011. Based upon that evaluation and the identification of the material weakness in the

Company's internal control over financial reporting as described below under "Management's Report on Internal Control over Financial Reporting," the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were ineffective as of the end of the period covered by this report.

Management is responsible for establishing and maintaining adequate internal control over financial reporting of the Company. Management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our internal control over financial reporting as of September 30, 2011 based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2011, our internal control over financial reporting is not effective in providing reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles because of the Company's limited resources and limited number of employees.

To mitigate the current limited resources and limited employees, we rely heavily on direct management oversight of transactions, along with the use of legal and accounting professionals. As we grow, we expect to increase our number of employees, which will enable us to implement adequate segregation of duties within the internal control framework.

#### **Limitations on Effectiveness of Controls and Procedures**

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include, but are not limited to, the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

#### **Changes in Internal Control over Financial Reporting**

There were no changes to our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **Item 1. Legal Proceedings**

None.

### **Item 1A. Risk Factors**

Smaller reporting companies are not required to provide the information required by this item.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During the period covered by this report the Company issued the securities below pursuant to the exemption from registration provided by Section 4(2) of the Securities Act. The securities contain a legend restricting their transferability, absent registration or applicable exemption. All securities holders had access to current information about the Company and had the opportunity to ask questions about the Company. .

[DISCLOSE ISSUANCES DURNG THE QUARTER – TAKE FROM FINAL FOOTNOTES]

### **Item 3. Defaults Upon Senior Securities**

None.

### **Item 4. (Removed)**

### **Item 5. Other Information**

None.

### **Item 6. Exhibits**

Exhibits required by Item 601 of Regulation S-K

31.1	Form 302 Certification of Chief Executive Officer
31.2	Form 302 Certification of Principal Financial Officer
32.1	Form 906 Certification of Chief Executive Officer and Principal Financial Officer
101.INS	XBRL Instance Document*
101.SCH	XBRL Taxonomy Extension Schema Document*
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document*
101.LAB	XBRL Taxonomy Extension Label Linkbase Document*
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document*

\* Attached as Exhibit 101 to this report are the following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), (iii) the Condensed Consolidated Statements of Cash Flows, and (iv) related notes to these financial statements tagged as blocks of text. The XBRL-related information in Exhibit 101 to this Quarterly

Report on Form 10-Q shall not be deemed “filed” or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, and is not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of those sections.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned as a duly authorized officer of the Registrant.

Enviro Voraxial Technology, Inc.

By: /s/ John DiBella  
John DiBella  
Chief Executive Officer and  
Principal Financial Officer

DATED: November 21, 2011